



**REMARK**  
GROUP

INTELLIGENT BUSINESS TECHNOLOGY

Remark Case Study: Greenwoods GRM

## Who was the client?

Greenwoods Solicitors

## What were the clients needs and issues?

With the new installation of floor-to-ceiling glass walls to the suite of meeting rooms it was soon realised that sound privacy had been lost.

With client confidentiality potentially at risk, Greenwoods wanted a solution to rectify this concern.

Various physical sound-proofing options were tried out but had a negative impact on the appearance of the structures.

**Realising** a more innovative approach was required.





## How did Remark help?

The Remark Group were able to demonstrate the latest in **dynamic sound-proofing** techniques in the form of sound masking.

As Remark Group itself uses the technology in its own glass meeting room, Greenwood could see first-hand how the system works in practice.

The key to the installation itself was the requirement to keep disruption to a **minimum** as the building needed to function normally throughout.

By liaising frequently with staff, Remark Group managed the project so as to cause as little disruption as possible to the day to day running of the business, completing the job as planned, within **a week**.

Remark Group was in turn able to use the **ambient** noise levels of a busy, working office during the commissioning process in order to achieve **excellent** calibration of the system.

# What is Sound Masking?

The sound masking system operates to reduce both general office sounds and conversational distractions to **increase** performance levels.

Consisting of a series of **emitters** positioned in the ceilings in and around meeting rooms, open plan offices and shared working spaces.

Planning the solution involves conducting a full and in depth survey of the working area using the **ABC's** of acoustic design to arrange the emitters effectively.





## Outcomes

Remark provided Greenwood's with meeting suites equipped with Sound Masking, allowing them and their clients to keep conversations private and confidential.

## Customer Testimony

Greenwood's Solicitors Office Manager commented, *"Remark Group provided effective solutions to Greenwood's' sound masking concerns. The team was straightforward and easy to work with all the way through the process. We have been very pleased with the results"*.



Remark can **supply** and **install** a sound masking system tailored to your facility.

Please get in touch with one of our team members who can discuss your specific needs. Call **0800 597 5558** or visit our [contact us](#) page.